

FUELING THE KINGDOM'S LEADING PROVIDER OF ICT SERVICES AND DIGITAL ENABLER OF VISION 2030

solutions by stc
announces its intention to list on the Main Market of Saudi Exchange

OUR STORY OF GROWTH

Over 25 years, solutions by stc developed strong operational expertise and market leading digital solutions in key technology verticals across the IT value chain. This supercharged its strategic ambition to become the digital solutions innovator and provider of end-to-end services across local and regional ICT service providers.

SUPPORTED BY OUR EVOLVING PRODUCT PORTFOLIO

solutions by stc developed into a one-stop shop for the B2B sector adopting tailored services and solutions with a broad portfolio across the IT and digital value chain.



DRIVING EXPANSION & PROVIDING END-TO-END IT SERVICES AND DIGITAL SOLUTIONS IN TARGET SECTORS



Government



Healthcare



Real Estate



Banking



Oil & Gas



Education

TO MAINTAIN LONG-TERM GROWTH THROUGH A CUSTOMER CENTRIC STRATEGY

LEAP

Lead
in managed & professional services

Expand
product portfolio & market reach

Advance
customer success & partner ecosystems

Promote
internal efficiencies & collaboration

AND SOLIDIFY OUR POSITION IN THE MARKET

solutions by stc recorded a robust performance over the years, which has led to its expansion today.

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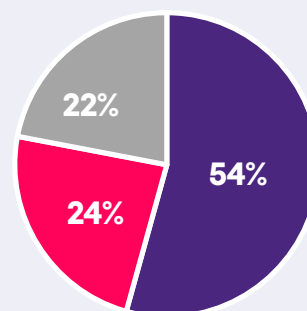
Rated IT Services Provider in KSA for 5 consecutive years

NET REVENUE GROWTH
30.6%
CAGR FY18-20

NET PROFIT GROWTH
12.3%
CAGR FY18-20

150+
Global technology partnerships

NET REVENUE FY20



■ Core ICT Services ■ IT Managed & Operational Services
■ Digital Services

WITH A UNIQUE INVESTMENT VALUE PROPOSITION

THE OFFERING

solutions by stc to publicly list **24 million ordinary shares** on the Saudi Exchange's Main Market through a **secondary offering**

Representing

20%

of solutions by stc's share capital

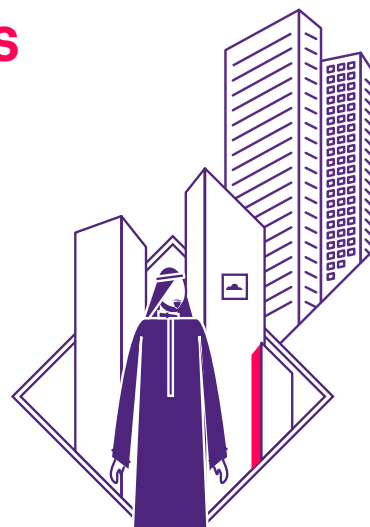
INSTITUTIONAL AND RETAIL INVESTORS TO PARTICIPATE IN THE OFFERING

Institutional Investors

- The parties entitled to participate in the book building process
- Non-resident qualified foreign financial institutions

Retail Investors

- Saudi Arabian nationals
- Foreign residents in KSA
- GCC nationals



LED BY AN EXPERIENCED & SPECIALIZED MANAGEMENT TEAM

solutions by stc's management team holds an average of nearly 19 years of relevant work experience in the IT sector



**Omer Abdullah
Alnomany**
CEO



**Abdulrahman
Hamad Al Rubaia**
CFO



**Saleh Abdullah
Al Zahrani**
VP of Solutions Delivery



**Muataz Abdullah
Aldharrab**
VP of Corporate Strategy
and Performance



Almaa Saeed Al Mutair
Chief Audit Executive



Ahmed Naji Bajnaid
VP of Operations
& Managed Services



**Fahad Abdulaziz
Al Hajeri**
VP of Digital Solutions



**Jehad Salem
Al Twaiki**
VP of Business Solutions



**Thamir Mohammad
Alhammad**
VP of Business Outsourcing



**Saleh Tareg
Al Groony**
VP of Business Excellence

